

# the fundamentals of waste diversion

Teknion's Divert Program has been developed to help companies divert their decommissioned furniture from landfill by providing them with the option to sell, donate, and/or recycle that furniture. Our priority is to ensure transparency and traceability at every step in the Divert process:



## 1. identify

Divert accepts any size decommissioning project. First, we inventory your existing furniture to see what can be re-purposed internally. Then, the remaining furniture is inspected to see if it is suitable for re-sale or donation, or if it has reached end-of-life. Based on this, and your preferences, a proposal is generated outlining what should be re-sold, donated or recycled.

Tip: Eliminate your liability for any furniture that leaves your facility by transferring title BEFORE it leaves your dock, not at its final destination, to protect you from any risks associated with transport and storage.



#### 2. sell

Re-selling furniture returns the financial value to you; however, it may not ensure that the furniture is responsibly disposed of when it reaches endof-life. Divert's network of liquidators commit to recycling an equal weight of similar product from their inventory. This allows your used furniture's environmental footprint to be offset, and creates a responsible end-of-life strategy for furniture that liquidators are not able to sell.

Tip: The EPA estimates up to 9 M tons of office furniture in North America ends up in landfill annually.



#### 3. donate

To minimize the environmental impact of transporting your used furniture, it is best to choose a local charity. Our goal is to locate charities within 100km of your location (well within the LEED standard of 500mi), so your furniture makes a tangible difference in the communities in which you work and live. Divert also tracks and takes back donated furniture when it reaches end-of-life at the charity. This way charities are not burdened with disposal costs and product can be funneled back into responsible recycling and disposal streams.

Tip: Choose vetted charities that can provide a tax receipt for your donated furniture.



#### 4. recycle

Furniture that cannot be resold or donated is disassembled and recycled in accordance with industry best-practice standards. We verify our facilities in-person and track all materials sent to ensure responsible and ethical recycling procedures are followed from beginning to end. This includes:

- Precisely separating and weighing only the materials to be recycled, not everything that arrives at recycling facility
- Sending unrecoverable materials to approved and regulated landfills that protect the environment
- Tracking exactly what was recycled, and where the recycled material went (by component) to confirm it was properly and responsibly processed

Tip: Purchase a carbon credit to offset any non-recoverable material that may have to go to landfill.



### 5. report

Upon project completion, we report the financial, social and environmental impact of your resale, donation and recycling efforts of every asset that enters the program. Reports can be customized to track the metrics that are most important to your organization.

Tip: Relevant information you need to garner LEED credits should be included in your report.

